

WATER MASSAGE AND WARMTH THERAPY IN ONE

WELLSYSTEM MEDICAL & MEDICAL_PLUS // WELLSYSTEM_SPA



DRY WATER MASSAGE WITH WELLSYSTEM MEDICAL & MEDICAL_PLUS

DRY WATER MASSAGE WITH WELLSYSTEM



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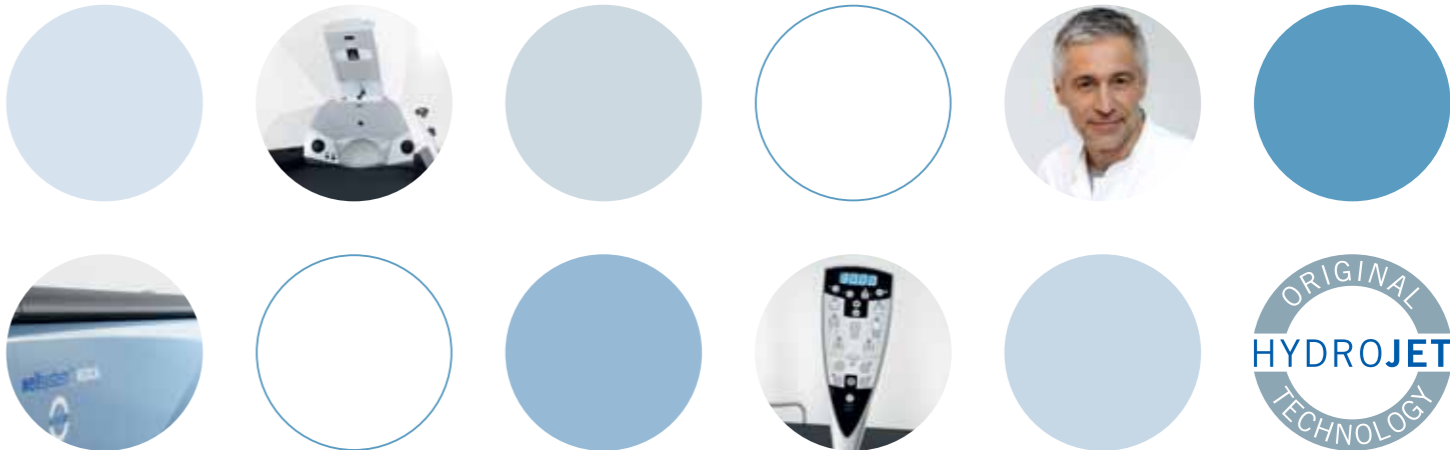
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WELLSYSTEM MEDICAL AND WELLSYSTEM MEDICAL_PLUS

OVERVIEW



Back and joint pains, muscle tension, muscular imbalances, stress-related muscular tension, cervical migraines. These are frequently experienced and often chronic complaints which can be expertly relieved using the unique „dry water massage“ therapy concept for both prevention and therapy.

WellSystem has been successfully introducing dry water massage systems since 1992, starting with the well-known Hydrojet. In addition to its successor, the technically enhanced WellSystem Medical, a newly developed, top-class hydromassage bed, WellSystem Medical_Plus is now available. Both systems combine the power of water jet massage with beneficial and relaxing warmth. Water heated to 25 to 40 degrees is sprayed with a pressure of 0.5-4 bar against the under side of a natural rubber bed in even movements.

WellSystem Medical_Plus has not only been given a new design, even more importantly, it offers a range of new features such as different types of massages, various speed and pressure levels which can all be tailored to a patient's needs. In addition six therapeutic massage programs are available which are perfectly balanced and developed by medical experts, as well as various sizes for different body lengths. All functions are integrated into the easy-to-use control panel.

WellSystem Medical and WellSystem Medical_Plus can be used for numerous indications as the treatment delivers deep mus-

cular relaxation, increases the blood circulation and metabolic performance and thus makes an optimal contribution to pain alleviation.

Both Systems are approved by the Medical Devices Directive (MDD), class IIa, and offer, in addition to their outstanding therapeutic characteristics, major financial benefits too.

WellSystem Medical and WellSystem Medical_Plus are distinguished by their high level of operating and user comfort while requiring a minimum of space and no additional personnel. The patient also remains clothed during the whole application. Both systems can be easily and effectively enhanced with WellSystem_Spa to create a health spa for the senses. All WellSystem products provide a very good opportunity for securing patient loyalty while maximizing your range of services with a minimum effort, for patients and staff alike.

// THIS COMPLETELY FULFILLED OUR INITIAL IDEAS AND EXPECTATIONS WITH REGARD TO A SENSIBLE ADDITION TO THE CLASSIC MASSAGE PROGRAMME. OUR PATIENTS HAVE SHOWN A VERY GOOD LEVEL OF ACCEPTANCE OF THE USE OF WELLSYSTEM. THE THERAPEUTIC EFFECT IS THE DECIDING FACTOR. //

Dr. med. Wolfgang Veen
 Doctor for Orthopaedics & Surgery, Sankt Augustin, Germany

MEDICINE

Wellsystem Medical and Wellsystem Medical_Plus combine the gentle power of water with beneficial warmth to create unique treatment opportunities with a wide range of positive effects:

- Pain relief
- Decrease in muscle tensions
- Correcting muscular imbalances
- Optimising muscle tone
- Improvement of local blood circulation and metabolism
- Venous and lymphatic unblocking
- Loosening of the subcutaneous tissue
- Positive influence on the vegetative nervous system with favourable effects on the internal organs

There is a broad range of possible indications for the application:

- Back pain
- Muscle tension
- Muscular imbalances
- Stress-related muscular tension
- Cervical migraines
- Fibromyalgia (mild form)
- Excessive muscular fatigue
- Reversible functional disturbances in the spinal column
- Cervical and thoracic spinal conditions, sciatica

Furthermore, Wellsystem Medical and Wellsystem Medical_Plus provide ideal preparation for subsequent therapeutic measures such as extensions, manual therapy or physiotherapy and are ideal for use following or as preparation for chiropractic manipulations.

// WITH WELLSYSTEM MEDICAL YOU HAVE THE RIGHT THERAPY CONCEPT FOR EVERY PATIENT. WELLSYSTEM MEDICAL MEANS FULLY-CLOTHED, INDIVIDUAL MASSAGE – NO NEED TO CHANGE, NO NEED TO SHOWER AFTERWARDS. IT IS READILY AVAILABLE AND EASY TO OPERATE. //

Dr. Friedhelm Kuhlmann, Orthopaedist, Germany, IGeL aktiv, 02_2008



The following massage programmes are available for treating the most important muscle groups

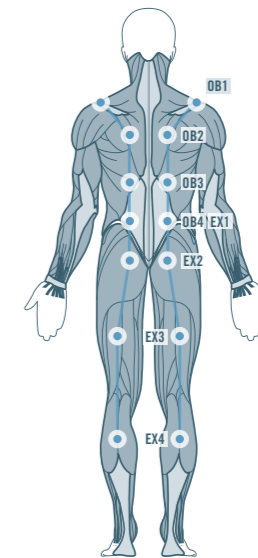
- Programme 1 OB 1 - EX 4
- Programme 2 OB 1 - OB 4
- Programme 3 OB 1 - OB 2
- Programme 4 OB 3 - OB 4
- Programme 5 EX 1 - EX 4
- Programme 6 EX 1 - EX 3

- OB1: Shoulder / neck area: M. trapezius, M. levator scapulae
- OB2: Thoracic spine parietal vertex: Mm. rhomboidei, M. serratus post. sup.
- OB3: Upper lumbar spine to L3: M. iliocostalis lumborum
- OB4/EX1: Ileo sacral area
- EX2: Buttocks: M. piriformis, Glutealmuskulatur
- EX3: Thigh dorsal area: M. biceps femoris, M. rectus femoris
- EX4: Calf muscles: M. gastrocnemius, M. soleus

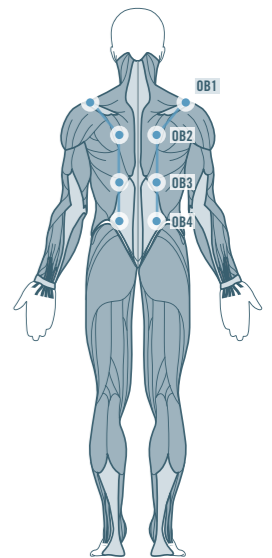
// WELLSYSTEM MEDICAL IS AN ESPECIALLY GENTLE THERAPY FORM AND CAN BE UTILIZED FOR ALMOST ALL ACUTE AND CHRONIC ORTHOPAEDIC AFFLICTIONS OF THE SPINAL COLUMN AND THE MAJOR JOINTS. //

Dr. Friedhelm Kuhlmann, Orthopaedist, Germany, IGeL aktiv, 02_2008

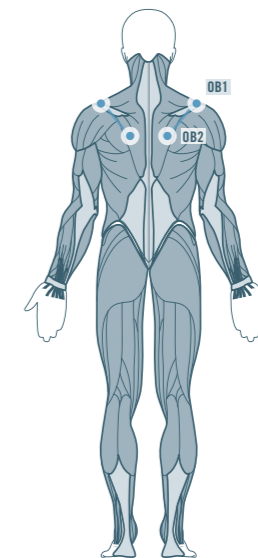
Programme 1 OB 1 - EX 4



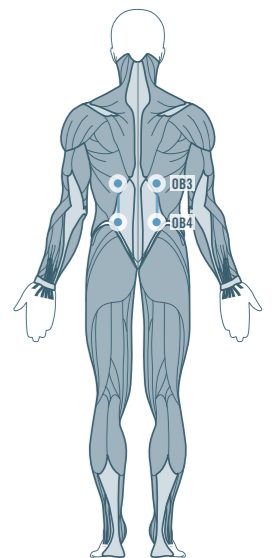
Programme 2 OB 1 - OB 4



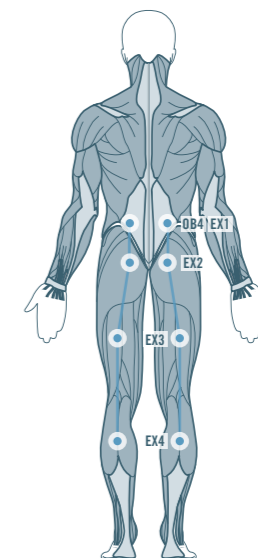
Programme 3 OB 1 - OB 2



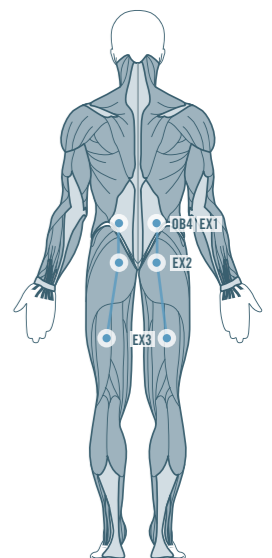
Programme 4 OB 3 - OB 4



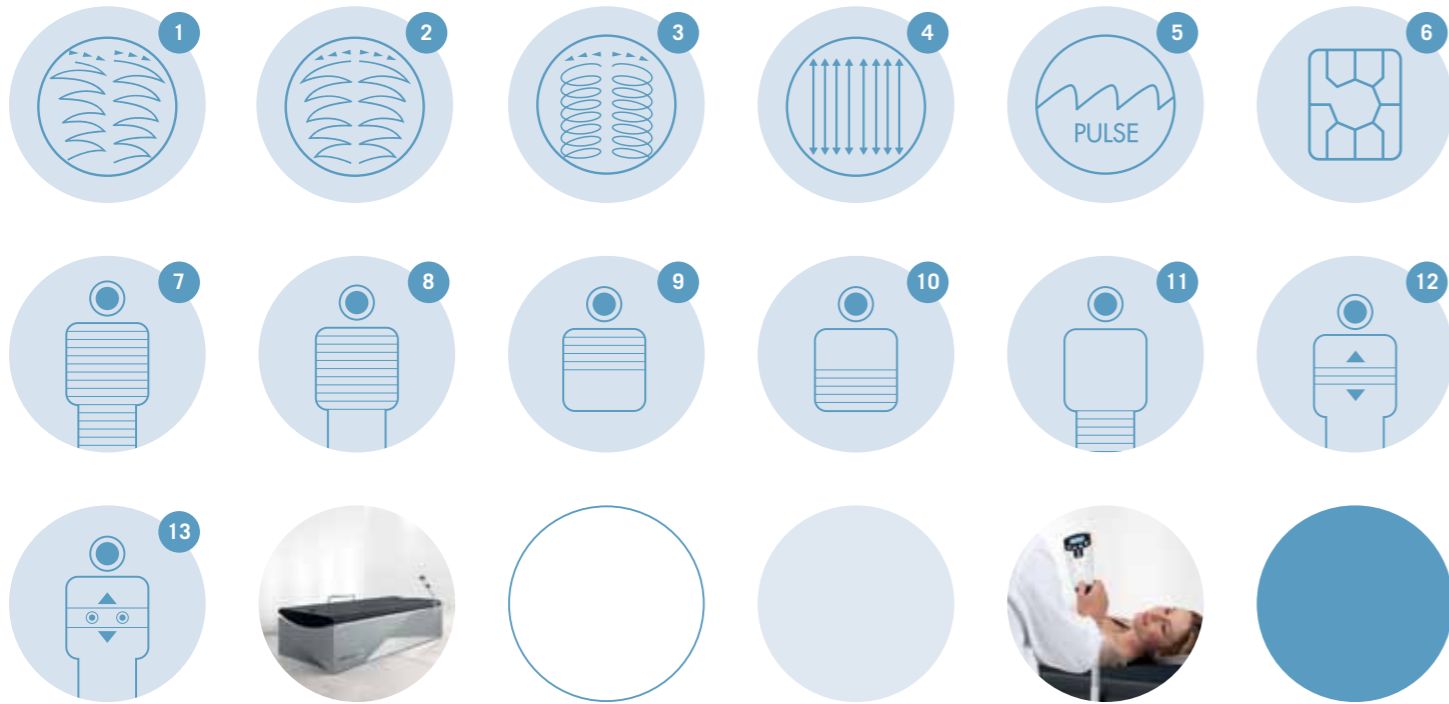
Programme 5 EX 1 - EX 4



Programme 6 EX 1 - EX 3



APPLICATION



Wellsystem Medical and Wellsystem Medical_Plus are filled with around 300 litres of water which can be heated to a comfortable 25 to 40 degrees celsius. Two water jets run in even movements against the underside of a natural rubber bed. The pressure strength, the massage areas and massage times can be controlled individually for every application. The systems are operated via a control panel with a soft-touch keyboard. Self-explanatory pictograms make operation extremely simple and and straight-forward.

With Wellsystem Medical the jets move in a mirrored arc from head to foot or in an individually set massage area (mirror image massage). The pulse massage can be activated on both devices. In addition, Wellsystem Medical_Plus also offers parallel, circular and parallel stroke massage options. Furthermore Wellsystem Medical_Plus can flexibly adjust the massages to a patient's body length and regulate the speed.

Massage programmes are available on chip cards for both systems. Wellsystem Medical_Plus additionally offers a selection of 6 perfectly balanced programmes which are already integrated into the unit.

Freely programmable chip cards are also available, enabling you to store customised combinations of massage times, pressure strengths and massage types for both devices. Wellsystem Medical_Plus also provides you with the ability to move the massage nozzles to precisely defined positions and save these positions to a chip card as a programme.

Massage types

- 1 Parallel massage
- 2 Mirror image massage
- 3 Circular massage
- 4 Parallel stroke massage
- 5 Pulse massage
- 6 Programme selection

Massage areas

- 7 Whole body
- 8 Back
- 9 Shoulder area
- 10 Lumbar region
- 11 Legs
- 12 Section massage
- 13 Point massage



WELLSYSTEM MEDICAL AND WELLSYSTEM MEDICAL_PLUS

PROFITABILITY

Wellsystem Medical and Wellsystem Medical_Plus are approved by the Medical Devices Directive (MDD), class IIa. Both systems offer major financial benefits, in addition to their outstanding therapeutic characteristics, and therefore prove a profitable investment with quick returns. There are many various ways to use Wellsystem Medical and Wellsystem Medical_Plus, for example for massages whose costs are paid for by private health insurance or as individual health services. In order to simplify payment options there is an interface for all commercially obtainable control systems as well as chipcards with integrated payment functions. Wellsystem Medical and Wellsystem Medical_Plus are distinguished by their high level of operating and user comfort while requiring a minimum of space and no additional personnel. The patient remains clothed during the whole application. Through the unique mode of action and the user-friendliness you invest in a therapeutically practical and financially worthwhile addition to your practice's range of services: Maximum range of services with a minimum of effort for personnel and patients alike. The sophisticated information packages will make it easy for you to inform your patients of the benefits offered by Wellsystem Medical and Wellsystem Medical_Plus.

WELLSYSTEM MEDICAL AND WELLSYSTEM MEDICAL_PLUS PAY OFF THEMSELVES WITH AN AVERAGE OF ONLY 3 APPLICATIONS PER DAY.



WELLSYSTEM MEDICAL_PLUS CALCULATION*

Based on a 15 minute massage on the Wellsystem Medical_Plus for € 10.50.

At 12 patients per day

Operating hours per day	3 hours
Revenue per year	€ 31,500
Revenue per month	€ 2,625
Leasing	€ 449
Electricity costs	€ 38
Surplus per month	€ 2,138

At 8 patients per day

Operating hours per day	2 hours
Revenue per year	€ 21,000
Revenue per month	€ 1,750
Leasing	€ 449
Electricity costs	€ 25
Surplus per month	€ 1,276

WELLSYSTEM MEDICAL CALCULATION*

Based on a 15 minute massage on the Wellsystem Medical for € 8.50.

At 12 patients per day

Operating hours per day	3 hours
Revenue per year	€ 25,500
Revenue per month	€ 2,125
Leasing	€ 398
Electricity costs	€ 38
Surplus per month	€ 1,689

At 8 patients per day

Operating hours per day	2 hours
Revenue per year	€ 17,000
Revenue per month	€ 1,417
Leasing	€ 398
Electricity costs	€ 25
Surplus per month	€ 994

*The calculations are based on the following assumptions: 5 usage days per week, 50 weeks per year; Leasing duration of 54 months, 0% deposit, 5% residual value; Electricity costs per operating hour € 0.60, based on an average price of approximately € 0.20 per kWh. Gross figures.



RELAXING IN EVERY SENSE

WELLSYSTEM_SPA

Tension, headaches and migraines - The strain of everyday life leaves more than just physical marks: Over the long-term stress depletes energy and motivation. Longer and longer phases of regeneration are required in order to adequately compensate for the strain. The psyche is also under stress, preventing proper recuperation. Ultimately, this can lead to burnout.

Wellsystem_Spa easily and effectively transforms the dry water massage with Wellsystem Medical and Wellsystem Medical_Plus into a health spa for the senses. Within a short period of time your patients can relax and effectively prevent stress.

Designed to meet the users' individual needs, Wellsystem_Spa enhances the dry water massage to include an all-round recuperation concept. It thus creates an improved sense of wellbeing - for your patients' optimal recovery.

WELLSYSTEM_SPA CREATES A WORLD OF RELAXATION USING WATER, LIGHT, AIR, COLOUR, AROMA AND SOUND FOR INDIVIDUAL RELAXATION REQUIRING A MINIMUM OF SPACE.



Water

Wellsystem_Spa represents the sensual enhancement to dry water massage with Wellsystem Medical and Wellsystem Medical_Plus. Patients can peacefully retreat for the duration of the treatment.



Air

Wellsystem_Spa ionises the ambient air and thus enriches the breathable air with oxygen ions. This cleanses the air so that the patient enjoys especially fresh air during the treatment.



Aroma

If desired, the air in the Wellsystem_Spa can be enhanced with aromatic scents to improve the patient's mood and provide deep relaxation. The range of available scents consists of stimulating sandalwood, refreshing lemongrass, sparkling water and revitalising summer meadow.



Collagen Light

Wellsystem_Spa utilises visible red light with a wavelength of 633 nm (collagen light) for deeply penetrating care of the facial area. The light stimulates the metabolism of the skin fibroblasts, promoting the formation of collagen and elastin. This strengthens the connective tissue and prevents premature aging of the skin. It also provides a visible improvement to the skin's complexion and reduces wrinkles and fine lines in the long-term.



Coloured Light

In the Wellsystem_Spa a muted play of colours creates a soothing atmosphere in which patients can relax and take a step back from the harsh demands of everyday life.



Sound

Music can help to rediscover tranquillity and relieve stress. With Wellsystem_Spa relaxing sounds accompany the dry water massage. Whether relaxation music or the user's own playlist - anything is possible. Wellsystem_Spa possesses two slots for SD cards and an adapter for all common MP3 players.

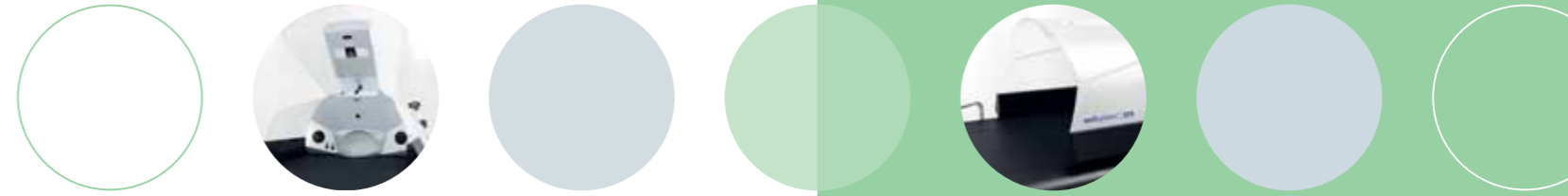
ALL-ROUND RECUPERATION

WELLSYSTEM_SPA

Wellsystem_Spa is the valuable addition for the Wellsystem Medical and Medical_Plus and enhances the recuperative effects of the dry water massage with its diverse range of programmes. As such, Wellsystem_Spa fulfils the patients' individual requirements and also makes an essential contribution to increasing both the satisfaction of your patients and your revenue.

At the same time, Wellsystem_Spa provides the proven advantages of all Wellsystem products: Uncomplicated installation, minimal space requirements and high operating convenience.

Wellsystem_Spa proves its cost-efficiency with only a few applications each day. Simply contact us to find out more about our current leasing offers!



WELLSYSTEM_SPA CALCULATION*

Based on 15 minutes relaxation for € 3.00.

Operating costs per 15 Minuten (all treatments) € 0.035

At 12 patients per day

Revenue per month	€ 750
Operating costs per month	€ 9
Surplus per month	€ 741
Revenue per year	€ 9,000
Operating costs per year	€ 105
Surplus per year	€ 8,895

At 8 patients per day

Revenue per month	€ 500
Operating costs per month	€ 6
Surplus per month	€ 494
Revenue per year	€ 6,000
Operating costs per year	€ 70
Surplus per year	€ 5,930

* Based on 5 usage days per week, 50 weeks per year; Electricity costs per operating hour € 0.14, based on an average price of approximately € 0.20 per kWh. Gross figures.

TECHNICAL DATA AND DIMENSIONS

- Device dimensions (L x W x H): 750 x 955 x 520 mm
- Weight of the device: ~33 kg
- Power consumption: 100 W
- Connection / fuse: 220-240 V / 16 A
- GS certified (TÜV)
- EMC tested
- CE mark

- Individual relaxation requiring a minimum of space
- All-round recuperation concept
- Modular usage
- Low staff investment
- Low operating costs
- Compact dimensions

// WELLSYSTEM_SPA IS THE EFFECTIVE WAY TO TRANSFORM DRY WATER MASSAGE INTO A HEALTH SPA FOR THE SENSES. //



TECHNOLOGY

// COMPLAINTS SUCH AS THOSE ARISING FROM THE NECK-SHOULDER SYNDROME OR INTERVERTEBRAL DISC DAMAGE CAN BE (...) ALLEVIATED. IN ADDITION, PATIENTS SUFFERING FROM STRESS OR CHRONIC FATIGUE ALSO BENEFIT FROM THE TREATMENT. THIS FORM OF THERAPY IS ALSO SUITABLE FOR OSTEOPOROSIS PATIENTS. //

Dr. Friedhelm Kuhlmann, Orthopaedist, Germany, IGeL aktiv, 02_2008



WELLSYSTEM MEDICAL_PLUS

OPERATING CHARACTERISTICS

- Control panel with soft-touch keyboard
- Display for elapsed massage time
- Display for pressure setting
- Display for body length setting
- Display for massage speed setting
- Headrest
- Selectable massage types:
 - Parallel massage
 - Mirror image massage
 - Circular massage
 - Parallel stroke massage
 - Pulse massage
- Selectable massage areas:
 - Whole body, back, shoulders, lumbar region, legs
 - Section massage, freely selectable area
 - Point massage, freely selectable area
- 6 pre-set therapeutic massage programmes:
 - Whole body
 - Complete back
 - Upper back
 - Lower back (lumbar region)
 - Hips / thighs
 - Hips / legs complete

(Subject to technical and design modifications and availability.)

COMFORT FEATURES [AT EXTRA COST]

- Medical_Plus chip card package
- Freely programmable chip cards for individual and phased programming
- Fitted sheet
- Extension cushion

TECHNICAL DATA AND DIMENSIONS [STANDARD]

- Max. application time: 45 minutes
- Max. allowed bodyweight: 210 kg
- Pressure: 0.5-4 bar
- Massage speed: 5-30
- Adjustable body length: 45-65 cm from C7-S1
- Water temperature: 25-40 °C
- Device dimensions (L x W x H): 2150 x 1100 x 570 mm
- Bed surface (L x W): 1950 x 800 mm
- Weight of the empty device: 168 kg
- Total weight of the device: 472 kg
- Water capacity: 304 l
- Power consumption: 2800 W
- Connection / fuse: 220-240 V / 16A
- LAN interface for service access and for all commercially available control systems
- EMC tested
- CE mark
- MDD, class IIa

WELLSYSTEM MEDICAL

OPERATING CHARACTERISTICS

- Control panel with soft-touch keyboard
- Display for elapsed massage time
- Display for pressure setting
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